# **GLOBAL TRADE TAX SERVICES Overview**

A&M's Global Trade Tax Services team helps clients to navigate the complex trade and customs Mexican provisions and administrative rules, our team provides tax advisory services related to global trade transactions, special regimes – such as Maquila, IMMEX, PROSEC, OEA and others – bonded warehouse structures and economic free trade zones as well as to implement and help to determine tax impacts for supply chain structures.

## WHO WE HELP

Public Companies and Multinationals

Private Equity, Credit, Venture Capital and Infrastructure Funds

Public and Privately Held Mid-Market Corporations



## WHY OUR CLIENTS CHOOSE US



## Senior-led team

A&M's engagements are all directly led by senior leadership, acting as business partners with our clients. Our hands-on approach provides industry experience to clients and allows us to deliver a bespoke, high-quality approach to their tax questions.



We offer deep knowledge of the Mexican tax landscapes and experience in a range of industries, which allows us to provide swift and accurate tax advice for the unique needs of clients.



## **Trusted partner**

We make it our business to know our client's business, providing tailor-made advice and support. We work alongside our clients to drive the most tax-efficient outcomes.

#### Independence

A&M is not an auditing firm, giving us the freedom to move nimbly without administrative and governance processes blocking the way.



We have ample experience interacting with the Mexican tax authorities, and, because we are embedded in an international tax practice, we can provide multijurisdictional solutions.



## THE A&M TAX **APPROACH**

Assessing the client's transaction, goods and services, supply chain and locations helps to optimize the taxes and tariffs that will need to be paid.

Analvsis

Sometimes, filings must be made, our team can help our clients to comply in time with any customs & duties compliance obligations.

Filing

Gathering information related to the transaction provides a solid background for the analysis, outlining the intended transaction.

Proposal

Clients are provided with memorandums, presentations, emails, conferences and other documentation outlining the results of the analysis that can be stored as support documentation.

## THE A&M DIFFERENCE

#### **MITIGATE RISKS**

Complying with trade and customs obligations helps companies reduce risks in transactions and avoid the seizure of machinery or goods.

### **AVOID DELAYS**

Because Mexican customs laws are formal and complex, compliance with and an understanding of them allows businesses efficiently obtain materials and avoid operational delays.

#### SAVE MONEY

Assessing customs and trade taxes can result in savings from lower tax rates or benefits from tax incentives.

#### ACQUIRE BENEFITS

Mexican customs services offer benefits that companies can take advantage of to optimize their rates and expedite the importation process for certain products and services.

## CONTACT US



### José Manuel

Ramirez Managing Director

+1 917 664 8607 josemanuelramirez@alvarezandmarsal.com



Eduardo Salinas Senior Director

+52 55 8054 2067 esalinas@alvarezandmarsal.com

Follow A&M on:



© Copyright 2024 Alvarez & Marsal Holdings, LLC. All Rights Reserved.



Alfredo García Managing Director

+52 55 1473 1973 alfredo.garcia@alvarezandmarsal.com



+52 55 6066 7730 alejandro.romero@alvarezandmarsal.com

#### **ABOUT ALVAREZ & MARSAL**

Companies, investors, and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 10,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

To learn more, visit: AlvarezandMarsal.com



Santiago Chacón Managing Director

+52 55 2900 2599 schacon@alvarezandmarsal.com



Mauricio **Escandon** Senior Director

+52 55 5555 5555 mescandon@alvarezandmarsal.com

> **ALVAREZ & MARSAL** LEADERSHIP. ACTION. RESULTS.