

Overview

A&M's Indirect Tax Advisory and Compliance team assists Clients in proactive planning and strategizing on the implications of Canadian Sales Tax Laws on their business activities in Canada. The Canadian team assists clients with the registration and compliance obligations of Canada's two-tier sales tax structure, which comprises Federal Goods and Services Tax (GST) and Harmonized Sales Tax (HST) as well as several provincial sales taxes (PSTs). We determine the appropriate tax treatment of complex transactions and related structuring, conduct health checks, perform due diligences procedures and manage sales tax audits to help reduce costs and risks from non-compliance.

WHO WE HELP

Global Multinationals

*Public and Privately Held
Mid-Market Corporations*

Financial Service Providers

Investment Funds

WHY OUR CLIENTS CHOOSE US



Engaged Leadership

A&M's engagements are all directly led by senior leadership with cutting-edge thought leadership and technology. A&M provides industry experience to clients as a trusted business partner and delivers both operational and strategic solutions and resources.



Expertise

We offer creative and strategic indirect tax solutions to our clients, which allow us to create value and strengthen their indirect tax functions.



Independence

A&M is not an audit firm, which provides our Indirect Tax Advisory Services team with the freedom to move nimbly.



Holistic

We provide end-to-end custom indirect tax services as our professionals think broadly about the impact on the client's overall business rather than simply "answering the question". Our team can also connect clients with the right teams for day-to-day support.



Global Market Coverage

Leveraging our global presence, we can expand our reach beyond geographical boundaries to assist our clients globally. With the ability to call in assistance from other A&M teams, our global network has wide market coverage that spans all tax and transaction services.

A&M TAX APPROACH



High-level conversations with the client to develop an understanding of the nature of their business activities to identify obligations and opportunities.

Analysis of information obtained permits a thorough assessment of the client's situation, leading to practical recommendations.

We present creative and value-add practical solutions to the client on complex sales tax issues and assist with day-to-day sales tax advisory and compliance requirements.

THE A&M DIFFERENCE

CREATE VALUE

Proactive and expert indirect tax assistance creates opportunities for clients to drive value.

OPTIMIZE SALES TAX STRUCTURES

Ensuring the most efficient sales tax practices and processes are in place reduces sales tax risks and exposures.

MITIGATE RISK

Keeping clients abreast of continuously changing and evolving legislative and regulatory requirements ensures compliance and that appropriate tax positions are in place.

IMPROVE CASH FLOW

Incorrect sales tax treatment can result in overpayment of taxes and missing or delayed input tax credits, which may lead to poor cash flow management.

CONTACT US



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ABOUT ALVAREZ & MARSAL

Companies, investors, and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 10,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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