A&M | TAX

PENSION AND SOVEREIGN WEALTH ADVISORY SERVICES

Overview

A&M's Tax Advisory Services team supports pension, sovereign and other tax-exempt clients with a strong understanding of the applicable tax exemptions, regulatory environment and related rules that apply when investing as or engaging with a tax-exempt investor. Given the importance of the tax exemption and regulatory environment, the team is often engaged by clients to provide advice at every stage of the business and investment cycles.

This includes:

- Set up and policy creation
- Governance and risk management
- Training
- Direct investments such as initial identification, structuring, modelling, diligence, review of legal agreements, post close work, integration and day-to-day advice
- Secondary investments including structuring bespoke or "founder" funds and negotiating side letters, among others
- Reorganizations and divestitures

WHO WE HELP

Sovereign Wealth and Pension Funds

Government Entities

Crown Corporations

Investment Banks

Law Firms

WHY OUR CLIENTS CHOOSE US

Senior-led team

A&M's engagements are all directly led by senior leadership with cutting-edge thought leadership and technology. Through their hands-on approach, they provide industry experience to Clients and deliver both operational and strategic solutions and resources.

Expertise

We offer deep global experience that allows us to provide services that meet Clients' risk profiles and provide functional services regardless of the size of the investment or investor.

Independence

A&M's Tax Advisory Services team is not an audit firm, giving us the freedom to move nimbly.

Holistic

We provide end-to-end custom services with the aim to be a trusted advisor and one-stop-shop for pension plans and sovereign wealth funds as they navigate their investments or need to better understand their tax profiles. As a part of the larger A&M group, our team can also connect clients with the right teams for day-to-day support.

Scope Identification

Initial conversations identify the scope based on previous industry experience and the individual needs of the Client.

Coordination with international jurisdictions

Where required, we coordinate with tax specialists worldwide for a comprehensive approach.

Direct investment

The team brings extensive M&A experience to every situation, with expertise related to tax exemptions and the regulatory environment seamlessly integrated into a full range of global tax advisory services — including due diligence of historical information and discussions with targets and their counsel, tax structuring including creating structuring decks for relevant deal parties, modelling and the implementation of transaction structures. This allows the team to provide traditional M&A tax services with a deeper understanding of the client's tax profile.

Fund structuring and review

Often, tax exempts or those seeking their funding will create funds or other vehicles for bespoke or cornerstone investment. Our team is skilled at structuring those investments. We also assist clients that intend to invest in existing funds, reviewing fund agreements for risk, negotiating side letters and completing subscription documents.

THE A&M DIFFERENCE

EXPERIENCE

The team brings a unique expertise and focus when working with tax-exempt entities, having worked with most of the major Canadian pension plans, Crown corporations, governmental and other legislatively created entities as well as numerous sovereign wealth funds, investment boards and asset managers. Because of the nature of this work, the team is familiar with the tax, legal and investment teams.

RISK REDUCTION

A&M can provide investors with peace of mind surrounding their transactions and investments, especially when it comes to preventing risks to tax exemptions or missed investment opportunities.

VALUE

Through detailed analysis, consideration and review, we drive value by reducing opportunities for tax to arise for those entities where it should not, and decreasing the risk of a loss of tax-exempt status and related implications that are often overlooked.

CONTACT US

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ABOUT ALVAREZ & MARSAL

Companies, investors, and government entities around the world turn to Alvarez & Marsal (A&M) for leadership, action and results. Privately held since its founding in 1983, A&M is a leading global professional services firm that provides advisory, business performance improvement and turnaround management services. When conventional approaches are not enough to create transformation and drive change, clients seek our deep expertise and ability to deliver practical solutions to their unique problems.

With over 10,000 people providing services across six continents, we deliver tangible results for corporates, boards, private equity firms, law firms and government agencies facing complex challenges. Our senior leaders, and their teams, leverage A&M's restructuring heritage to help companies act decisively, catapult growth and accelerate results. We are experienced operators, world-class consultants, former regulators and industry authorities with a shared commitment to telling clients what's really needed for turning change into a strategic business asset, managing risk and unlocking value at every stage of growth.

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